



fundEX 2018

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SME
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ANDREW MAREN

FUNDEX 2018

A Fintech business that is
changing the economic
landscape for SME's



Sustainability • Forward Facing • Solutions Driven



Finance



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PROFITSHARE PARTNERS PURPOSE

As a Fintech business, to provide disruptive funding solutions and transaction support to SMEs who have no access to funding, no security, financials or track record, but have a contract or purchase order with a reputable company or government entity – with the ability to service SME's across various industries, even in the most remote locations.

How can SME's access short-term funding in under 7 days?



PROFITSHARE PARTNERS – VALUE PROPOSITION

- A Fintech company that provides disruptive funding solutions on a short term transactional basis for transactions under 365 days
- All transactions are conducted online – from application to payout, we respond within 24hours, generate a term-sheet within 48hours & payout within 7days for new clients
- Support & fund SME's in remote locations, with no access to funding, no security, no financials or track record, but have a valid contract or purchase order with a reputable company or organisation
- Fund bankable transactions between R250k – R5mil.

PROFITSHARE PARTNERS – VALUE PROPOSITION

Our funding solutions include but is not limited to:

- Purchase Order (PO) - *Funding where a valid PO has been secured against contract delivery*
- Short Term Contract Financing – *Where extended payment terms are required – up to 365 days*
- Growth Funding – *Funding transactions to grow small businesses*
- Invoice Discounting – *Cash flow assistance when SME payment is pending*
- Deal assistance– *Best Practice in negotiating price, product supply, deal terms.*

PROFITSHARE PARTNERS - VALUE ADD'S

- Fund 100% of the costs of the transaction upfront
- Fund up to 90% of your approved invoice/s value within 48hours
- 100% paperless transactions, from application to payout
- Grown the turnover of over 30 clients 1000% in 12 months with our biggest success story - growing a client from R1mil - R30mil turnover in less than 3years
- Our business model is counter-intuitive – We grow our clients to lose them!
- You can now leverage rapid growth funding without equity or collateral on your balance sheet
- Partner with various Multinationals and other large Corporates to deliver on Enterprise & Supplier Development initiatives
- We help entrepreneurs grow their wealth while retaining their independence

Visit: www.profitsharepartners.com

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